

SO YOU'VE GOT A SECURITY OFFICER LICENSE – NOW WHAT?

Terrific! This is the place and now is the time to get the latest information on the Security Industry.

New Realities, New Opportunities!

There's no denying it: the old method of being a security officer is GONE FOREVER. It's never coming back as it was, and in its place a generally tougher, more demanding working environment is emerging. Clients have the power; doing average security work and being lazy aren't tolerated. This is the New Security Market.

This Covers

- The Key Decision required by The Security Market
- What Commonly-Held Belief About Business YOU MUST REJECT
- The #1 Demand of The Security Market: how to adapt, to get a higher salary from it
- How the Government is secretly assisting you to get higher pay
- Why Selection is more important than anything else when looking for security agency to work with
- How to identify your Security agency to work

So you got a security officer license –now what?

The old times, most security guards sit in one place, sleep openly, hardly speak English and are very very old people with no future. Most people don't really care much because it was the way it is done.

Now, most security guards are more active, speak English and aged between 45 to 60 years old, with a future to earn more. However, People care and complaint a lot more about the performance of the security officer because expectation is raised.

What is the security industry?

The security industry generally means that you got to protect the property of the person that is going money to you. Security consist of the different work places like

- Condos
- Office buildings
- Warehouses
- Factory
- Schools

And the list goes on. In total, there are more than 27, 000 security officer in the market today. The industry has become more professional and the respect given to security officer now is a lot better than before.

Mr Security Officer, You are the one who determines the value of being a security officer.

I am serious when I writing this. The reason why is this, over the past 10 years the security officer salary started about \$1, 000 a month. Now the security is getting about 1,750 a month. Let try the cleaning industry to be a cleaner 10 years ago, the salary is about \$860 - \$980 a month, now ten years later the cleaner now makes about \$650 a month which makes it even lower. Two things that drives this salary increase and will continue to drive it up.

Why the salary of a security is getting higher

Government assistance

The government is actually secretly helping you get the higher salary in by setting aside such a large budget for training and asking security company to come in and help them to upgrade the skill of the security officer and make this look like respectable professional.

And MOM is consistently making security agencies to review their salary for the officer, to make better pay to the security officer.

Not every nationality can be a security officer,

Right now only two nationalities in the world can be a security officer here.

1. Singaporean
2. Malaysian

And no other nationality can even apply for this position. Reason is that government can monitor the criminal record for the people in Singapore and can get the criminal records for the Malaysia if needed. The government is afraid that we have a serial killer, thief or molester in another country yesterday and today they are a security officer in Singapore that can be a serious problem to our security and peace of mind.

However, the security officer pay is still kept low for these reasons and the Factors that going to be kept low are:

Clients: The people that pay the security agencies mainly wish to keep the money that they pay to the security agencies to be as low as possible. They have a budget to keep than to spend. And that's the reason why they ask for a quote every year, sometimes for no other reason; then to check for the lowest quote in the market.

Company: The security agencies in Singapore are actually more often than not, afraid to ask for high prices for their services. So for this reason mostly by itself, they can't afford to pay well. However they could if the third reason continues to improve and impress, they can dare to ask for higher prices.

Security officers: The security officer contribute to why the both the client and company can pay higher salary to security officer. **If they can work to change the impression of the security officer and bring value to client or company or both.**

If the client is happy with the security officers, they will be more willing to give higher prices and the price increase will increase the salary for the security officer.

If the security agency is confident of their security officer and their work, they will be more willing to ask for higher prices and get the project. The higher price will justify the higher salary to the security officer.

Hummm...257 Security agency, and Which One to Choose

Selecting an agency to work for is the most important decision for you to make when you want to work as a security officer and I will reveal to you how some security agencies get themselves into trouble and how you can check if you are working a good security agency

How agencies get themselves in all kinds of trouble.

Low price: Low price means low salary, and if the security gets a penalty that takes money from the security agency. They might not be able to pay the officer their proper salary.

Short worker salary: Sometimes security agencies will short their staffs accidentally but if it happens too often and they don't allow you to recover your money and give you all the different excuses then you know the security agencies might have problems.

CPF problems: A tiny group of security agency don't contribute to their staff, sometimes because of stupidity (staff ask for more take home pay and less CPF) or dishonest practise so they don't pay or pay less CPF to their staff. And if CPF catch the security agencies cheating, most times the penalty alone can close down the security agency. So check your CPF, anyway it's your money.

So you will be asking yourself, how I can avoid such problems. NO PROBLEM, I have provided you a checklist that will help you make better choices in selecting a company to work for and save you the headache to work for the company and find out the problems yourself:

Key checklist for testing the creditability of the company

- ✓ **Cash flow:** Probably the best way that I know of is to ask the security officer working for the company and check if they have any problems with their salary.
- ✓ **Salary transparency:** See if the company can explain the salary to you in detail and provide you with a payslip that accounts for all your salary
- ✓ **Proper management support:** The proper management support is important if there is trouble at the work site that you cannot solve or issues that you need help with. This is often overlooked by most security officers.
- ✓ **Penalty to look out for:** Also overlooked by security officers, companies that get penalties will often take from the security officers' pay, until sometimes there is very little salary left.
- ✓ **Work site:** If the worksite is at a reasonable distance will be more helpful for your transport fee and time to get to work.
- ✓ **Hidden cost:** Do they ask you to pay for the uniform, pay to work. Just question if you think you are paying for unnecessary money to the security agency.

SMS Staff Testimonial



From the left to right: Marketing Director John sng, Officer Teo, Chief Security Officer Prakash

Security Officer Teo (Centre) receiving his reward for work well done at The Rivervale, Officer Teo handled a car accident in the basement with a professional attitude and was recognized for his effort.

Chief Security Officer Prakash (One the Right):

He started as a security supervisor and by rising above being a “normal security officer”. His work has been recognized by the residents of the The Rivervale. He is now in-charge of the security of the The Rivervale earning more than two thousand dollars a month.



From the left to right: Marketing Director John sng and Security Supervisor Frankie Tan

Security Supervisor Frankie Tan has received several praises for his performance at Neptune Court from the residents. His good work, responsibility and discipline were recognized by the resident and the company, the company is awarding him for his efforts.

Assignments around the Island and Vacancies available

These are some of the worksites that SMS Investigation & Security have area the Island of Clean Green Singapore and we are selecting a good group of people that is needed at the Assignment.

Obviously, you have read the whole booklet to find a solution to a problem that is bugging you.

Now, Here's How To Get More Information of The Assignment And Your Salary

Why don't you give us a call at 6 734 7588 and to looking for your answers to your problems answered.

Phone:

Between 11 AM and 4 PM from Mondays to Fridays, you can call Now at **6 734 7588**

So

Call Now at 6 7347588

Walk in interview 10 am to 4 pm from Mondays to Fridays

Blk 165 Bukit Merah central #08-3675

(opp Bukit Merah Interchange)

How to Get to SMS Security Office:

By MRT: Drop at Tiong Bahru MRT, Turn Right after you exit from the MRT Station. You should be opposite Tiong Bahru Plaza. Take Bus 5 or 16 and drop at Bukit Merah Interchange.

Cross over the road and Blk 165 is opposite the interchange. Take the lift to level 8 and walk to the center to come to SMS Office.